



# 10 Reasons Producers Choose MiniCo

## 1. Building Relationships

We've built many long-term relationships since 1974. Over 70% of our active producers have worked with MiniCo for more than 3 years.

## 2. Outstanding Performance

On a 5-star scale, 84% of producers give MiniCo's overall performance 4 or more stars.

*"Underwriters are quick to help and educate me on coverages."*

## 3. Ease of Application

When it comes to MiniCo's self-storage BOP, 82% of producers report satisfaction with the ease of the application process.

## 4. Underwriting Expertise

Our underwriters are experts when it comes to insuring self-storage risks, and 87% of producers are very satisfied with our underwriting department.

## 5. Timeliness of Quotes

More than 90% of producers are satisfied with the timeliness of receiving premium quotations.

## 6. Efficient Communication

When it comes to communicating about quotes, 86% of producers report satisfaction with our underwriters.

*"MiniCo has its own unique brand of products."*

## 7. Self-Storage Coverage

MiniCo's specialty self-storage BOP offers a high level of flexibility, and 81% of agents say they are satisfied or very satisfied with our coverages and limits.

## 8. Product Selection

Over 90% of agents agree that MiniCo has the products and services they need now.



*"MiniCo is always easy to work with, and endorsements are very quick."*

## 9. Long-term Partners

Over 95% of our active agents plan to continue their relationship with MiniCo in the future.

## 10. Industry Referrals

Nine out of 10 agents working with MiniCo would recommend us to their industry colleagues.

Source: 2020 MiniCo Agent Satisfaction Survey

